

Things You Should Ask Your Contractor

Are you an AFA Contractor?
AFA Contractors are bound by a Code of Ethics and attend various educational seminars to improve the quality of their product knowledge and workmanship.

How long have you been in business and are you licensed and insured?
Protect yourself by choosing a reputable contractor with experience. Licensing and insurance also protects you against potential lawsuits.

What is the manufacturer's warranty and the contractor's labor warranty?
Any vinyl product is warranted by the actual extruder of the material. Watch for warranties from local sources as they may mix product and void the warranty. Labor warranties vary but typically a 1 year warranty is offered by the contractor.

Do you have samples?
Make sure you see what you are getting. You want to see the product and the differences if your contractor is offering you choices. Not all vinyl is created equal and this often explains large price variances in quotes.

Ask about installation and how the product is put together and installed?
Various applications affect the strength of the product. Depending on the application, notching, rail clips, mounts, reinforcements, and post depth all affect the cost of your investment.

Imports vs. Domestic
Know where your product is coming from in case you have a problem down the line.

**Don't Settle for
Anything Less....**

**KNOW the Difference
When Choosing Your
Next Vinyl Fence!**



**Central Florida Chapter of the
American Fence Association**

800 Roosevelt Road

Glyn Ellyn, IL 60137

800-822-4342

info@fenceassociation.com

**Don't Choose Just Any
Contractor...**

**Choose an AFA
Contractor TODAY!**



Central Florida Chapter of the
American Fence Association

"Fencing In Our World"



**There is a
Difference...
Invest in Your
Future with A
Quality Vinyl
Fence!**



www.fenceassociation.com



There is a Difference... Don't Just Choose Any Vinyl Fence...Invest in Your Future!

Worried About Imported Toys? Think About Your Fence, Deck, Railing or Garden Product.....

Worried about your pets or children with all of the local news about lead and paint in toys? Have you thought about how this impacts your fence, deck or railing project? In the states, lead and paint is illegal to be in your product. If you choose imports, make sure you see a certification of "no lead" to insure your product is safe for your whole family!

HOMEOWNER WORKSHEET

Contractor _____ AFA? _____
Footage _____ Price _____
Post Size & Thickness _____
Rail Size & Thickness _____
Picket Size & Thickness _____
Questions _____

Contractor _____ AFA? _____
Footage _____ Price _____
Post Size & Thickness _____
Rail Size & Thickness _____
Picket Size & Thickness _____
Questions _____

Contractor _____ AFA? _____
Footage _____ Price _____
Post Size & Thickness _____
Rail Size & Thickness _____
Picket Size & Thickness _____
Questions _____

Verify Your AFA Contractor at
www.fenceassociation.com

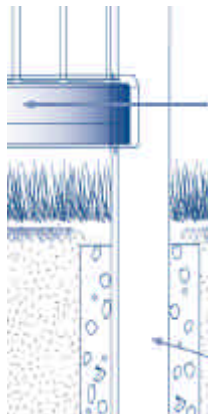
Big Price Difference from Contractors? Here's WHY...

It starts off with the thickness of the material:

- **Posts:** 0.100" wall – 0.270" wall
- **Rails:** all sizes...2" x 3 1/2", 1 3/4" x 3 1/2", 2" x 6" hollow and webbed, 1 1/2" x 5 1/2" webbed and hollow, 1 3/4" x 5 1/2", 2" x 7", deco rails...etc. 0.060" wall – 0.140" wall
- **Pickets:** 0.030" wall – 0.120" wall...all sizes
- Vinyl should always use reinforcement over 6' wide or 6' high
- Always ask to see written specifications of material **BEFORE** you purchase!

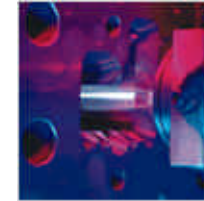
Then you pay for what you get....

How much concrete per post does the contractor plan to use? What material? How does he plan on mixing it? How does he plan to install the product to increase the wind load characteristics of the fence? What is his warranty on labor? You **MUST** ask all of these questions to each contractor and should receive it in writing in a professional format!



Ask Your Installer:

- Do they use 6' wide or 8' wide panels?
- Do they use reinforcement on wider panels? (over 6')
- How much concrete do they use per hole?
- What length and thickness posts do they use?
- Do they mix or dry pack their concrete?



Extrusion Process....

Not all extrusions are created equal... The extrusion process is the key ingredient to make your

vinyl fence, deck or railing project last for years to come.

What are the ingredients that affect the cost of the extrusion?

Mono vs. Coextrusion

There is no really difference in product quality between mono- and co-extrusion. They are simply two different processes. Mono-extrusion is an older process while co-extrusion is the newest technology.

Titanium Dioxide

TiO₂ is the key ingredient to protect your product from weather. You should have at least 9 parts TiO₂ in your product in the area exposed to the sun. TiO₂ is a very white pigment which is why it is extremely difficult to see vinyl in darker colors.

Impact Modifiers

Impact modifiers prevent your product from cracking in the sun and becoming brittle. Impact modifiers give your product expansion and contraction properties from hot and cold climates. Ask your contractor about their level of modifiers in their product!

Ask for extruders web sites if you would like to find more specific information on the extrusion process or visit our web site at

www.fenceassociation.com

